

Mergers & Business Acquisitions, Inc.

The Investment Banker for Aerospace & Defense Manufacturers



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Mergers & Business Acquisitions, Inc. (MBA), founded in 1984 by Ysrael Kanot, has assisted dozens of companies to achieve organic growth and accomplish successful M&A transactions.

Based in Los Angeles, MBA serves manufacturers, distributors and suppliers, primarily in the Aerospace & Defense sectors.

MBA utilizes a dual-path strategic approach:

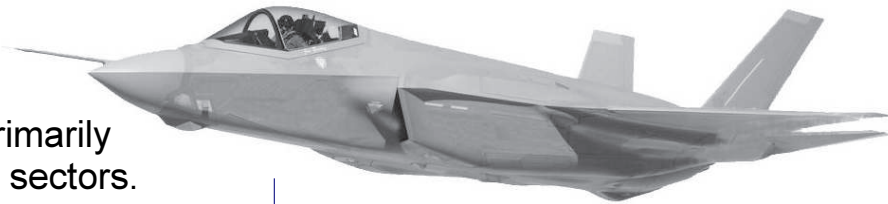
- ✓ **Investment Banking:** MBA represents sellers or buyers of private companies. We facilitate value-maximizing M&A activities which include selling, joint ventures, refinancing, ESOP programs, and other types of transactions.
- ✓ **Global Sourcing:** Through its home office and locations in Toulouse, France, and Tel Aviv, Israel, MBA assists American companies to access the global A/D industry through sub-contract relationships that expand their revenues while strengthening their ties with industry leaders.

No Upfront Fees

Unlike most M&A advisory companies, MBA performs all M&A-related services without charging retainer or monthly service fees to its clients. MBA's **entire compensation** is in the form of a **success fee**, which is payable only when a transaction is completed.

For owners who seek to sell all or part of their company, MBA will:

- ✓ Facilitate the sale process
- ✓ Prepare financial reports and projections, valuation, confidential memorandum 'book' and, when needed, a virtual data room
- ✓ Identify and reach out to selected prospective strategic and financial buyers
- ✓ Negotiate buy-sell agreements.



When assisting companies that seek organic growth, MBA will:

- ✓ Identify the company's unique advantages for international customers
- ✓ Initiate international sub-contract manufacturing relationships
- ✓ Arrange strategic alliances with international Tier I and Tier II customers
- ✓ Perform supply chain monitoring during the relationship

For buyers seeking strategic acquisitions, MBA will:

- ✓ Identify buyer's target criteria
- ✓ Create a presentation book
- ✓ Identify potential sellers
- ✓ Present the opportunity to selected potential sellers
- ✓ Assist in all transaction stages



US Sub-Contract Manufacturing For Global A/D Customers



Introduction

Mergers & Business Acquisitions, Inc., or MBA, initiates and facilitates sub-contract manufacturing in the US for European Aerospace & Defense (A/D) customers.

Through its offices in Toulouse, France, and Tel Aviv, Israel, MBA seeks out European A/D customers who desire to manufacture components and sub-assemblies in the United States.

Our services enable Tier I and Tier II European A/D companies to receive quotes from qualified US suppliers that often compare favorably with European quotes.

Manufacturing Technologies

MBA has introduced and maintains Supply Chain Monitoring activities with US manufacturers utilizing the following technologies:

- Precision (5 axis) Machining
- FAA Repair Station
- Investment Casting
- Electron Beam Welding (EBW)
- Screw Machine Components/Fasteners
- Complex Manifolds
- Tube Forming
- Gears
- Springs
- Forging

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